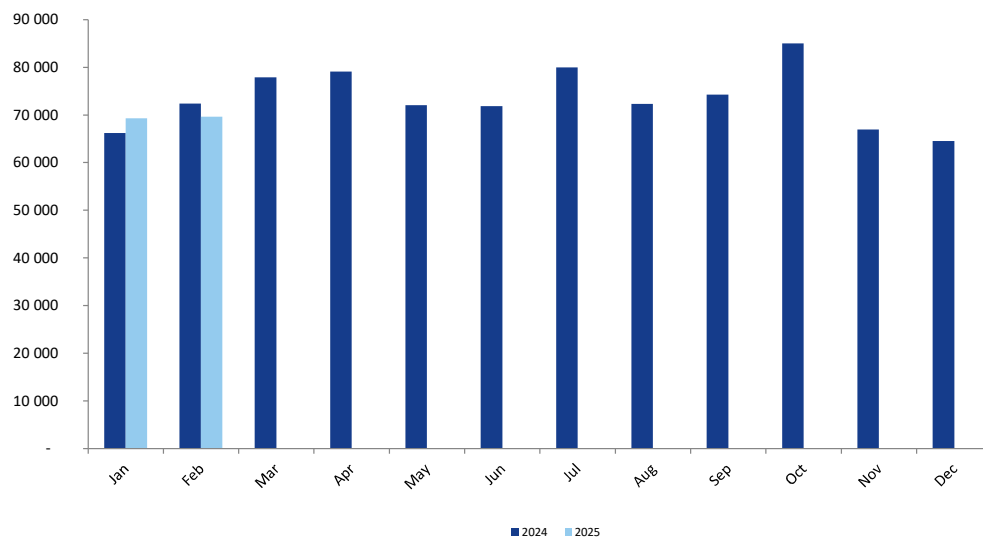


### First Registrations of used Passenger Cars in Poland, 2024 - 2025 PZPM based on data from Centralna Ewidencja Pojazdow

|             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2024        | 66 186 | 72 408 | 77 918 | 79 087 | 72 082 | 71 814 | 79 987 | 72 310 | 74 241 | 84 992 | 66 966 | 64 519 | 882 510 |
| 2025        | 69 287 | 69 649 |        |        |        |        |        |        |        |        |        |        | 138 936 |
| %change y/y | 4,7%   | -3,8%  |        |        |        |        |        |        |        |        |        |        | 0,2%    |

First Registrations of Used PC in Poland  
2024 - 2025

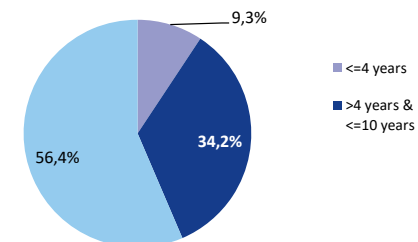


source: PZPM based on CEP

Age Structure Jan-Feb 2025

| Age                   | Number of vehicles | Share % |
|-----------------------|--------------------|---------|
| <=4 years             | 12 943             | 9,3%    |
| >4 years & <=10 years | 47 568             | 34,2%   |
| >10 years             | 78 425             | 56,4%   |
| Total                 | 138 936            | 100,0%  |

First Registrations of Used Vehicles  
in year 2025 - age structure



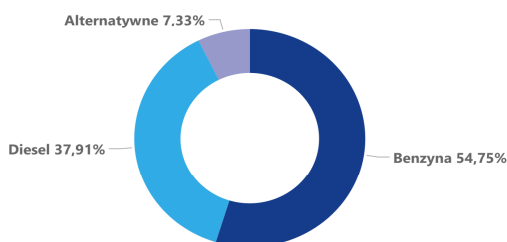
## First Registrations of Used Passenger Cars by Fuel Type

First Registrations of Used Passenger Cars by Fuel Type

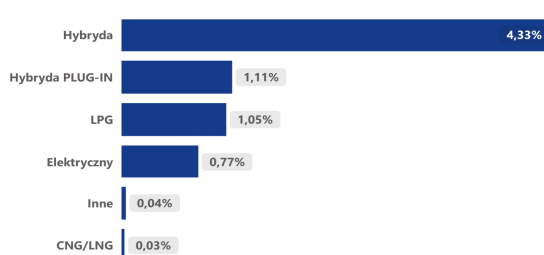
| Fuel Type      | January-February 2024 |         | January-February 2025 |         | Volume Change y/y | Market Share Change y/y |
|----------------|-----------------------|---------|-----------------------|---------|-------------------|-------------------------|
|                | thousand units        | share % | thousand units        | share % |                   |                         |
| Petrol         | 73,4                  | 53,0%   | 75,9                  | 54,7%   | 3,5%              | +1,7 pp                 |
| Diesel         | 56,9                  | 41,1%   | 52,6                  | 37,8%   | -7,6%             | -3,2 pp                 |
| AFV / Others   | 8,3                   | 6,0%    | 10,4                  | 7,5%    | 26,0%             | +1,5 pp                 |
| including:     |                       |         |                       |         |                   |                         |
| Electric       | 0,758                 | 0,5%    | 1,04                  | 0,7%    | 37,2%             | +0,2 pp                 |
| Hybrid         | 4,966                 | 3,6%    | 6,257                 | 4,5%    | 26,0%             | +0,9 pp                 |
| Hybrid Plug-In | 0,814                 | 0,6%    | 1,539                 | 1,1%    | 89,1%             | +0,5 pp                 |
| LPG            | 1,65                  | 1,2%    | 1,423                 | 1,0%    | -13,8%            | -0,2 pp                 |
| CNG/LNG        | 0,04                  | 0,0%    | 0,05                  | 0,0%    | 25,0%             | +0,0 pp                 |
| Others / N.A.  | 0,038                 | 0,0%    | 0,104                 | 0,1%    | 173,7%            | +0,0 pp                 |

## Import używanych samochodów osobowych, Styczeń-Luty 2025

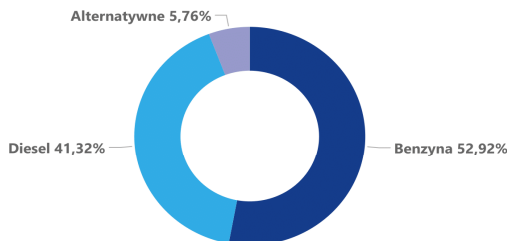
Udział napędów, Styczeń-Luty 2025



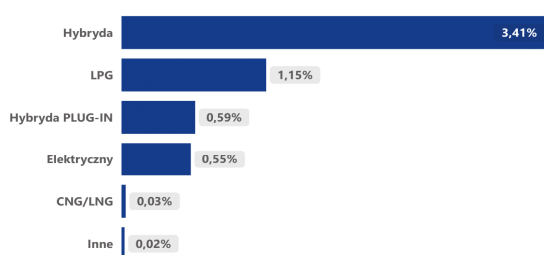
Udział napędów, Styczeń-Luty 2025



Udział napędów, Styczeń-Luty 2024



Udział napędów, Styczeń-Luty 2024



**First registrations of used passenger cars in Poland\***

| No.** | Make          | January-February 2025 | January-February 2024 | Change % r/r |
|-------|---------------|-----------------------|-----------------------|--------------|
| 1     | VOLKSWAGEN    | 13356                 | 13655                 | -2,2%        |
| 2     | FORD          | 13054                 | 13274                 | -1,7%        |
| 3     | OPEL          | 12126                 | 12777                 | -5,1%        |
| 4     | AUDI          | 10526                 | 11596                 | -9,2%        |
| 5     | BMW           | 8614                  | 8547                  | 0,8%         |
| 6     | MERCEDES-BENZ | 6862                  | 6162                  | 11,4%        |
| 7     | PEUGEOT       | 6511                  | 6527                  | -0,2%        |
| 8     | HYUNDAI       | 6370                  | 5766                  | 10,5%        |
| 9     | RENAULT       | 5980                  | 6669                  | -10,3%       |
| 10    | TOYOTA        | 5393                  | 5390                  | 0,1%         |

\* source: PZPM based on CEP

\*\* based on registrations in 2025

**First registrations - used passenger cars  
imported to Poland - TOP 10 in 2025**
